



## SPECIAL ANNOUNCEMENT

15<sup>th</sup> October 2014

Dear Valued Business Partners,

Subsequent to earlier announcement on 1<sup>st</sup> October 2014, we would like to inform further details on Daikin Group plan in Malaysia.

As a member of Daikin Group, O.Y.L Manufacturing Sdn Bhd (“OYLM”) has been manufacturing Daikin branded products for export market. At the same time, OYLM also manufactures York branded products for Malaysian market that’s being sold through its subsidiary, Group Associated (C&L) Sdn Bhd (“GA”).

However, the recently concluded separation agreement between OYLM and York International Corporation (York’s brand owner) will result in OYLM gradually reducing the sales and production of York branded products.

On top of existing York branded products, GA will start selling OYLM-manufactured-Daikin-branded products in Malaysian market from 15<sup>th</sup> October 2014. Eventually, the sales of York branded products will be fully replaced by Daikin branded products.

Leveraging on this changes and to expand Daikin brand in Malaysia, the current distributor of imported Daikin products, Daikin Airconditioning (Malaysia) Sdn Bhd (“DACM”) and GA will be integrated with a target date set on 1<sup>st</sup> January 2015.

We are confident that this integration will provide an extended and competitive product line ups, better technical support and after sales service, and stronger sales promotion activities. In turn, more advanced technology and innovative products will benefit our customers.

**LAWRENCE SONG YEW BENG**

**GENERAL MANAGER**

**GA** Group Associated (C&L) Sdn. Bhd. (109719-M)

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## 特别通告

2014年10月15日

致：各位商业伙伴

续前特别通告于2014年10月1日，在此本集团宣告更多关大金集团于马来西亚的商业政策。

大金集团成员之一 O.Y.L Manufacturing Sdn Bhd (“OYLM”) 已生产大金空调 (DAIKIN) 并销售至国外市场。与此同时，OYLM 也生产约克空调 (YORK) 并通过其子公司 Group Associated (C&L) Sdn Bhd (“GA”) 营销在马来西亚市场。

然而，OYLM 和 York International Corporation (约克品牌拥有者) 之间的合约即将终止，因此 OYLM 将逐步停止营销与生产 YORK 空调。

2014年10月15日起，除了 YORK 空调，GA 将在马来西亚市场营销由 OYLM 生产的 DAIKIN 空调。因此，GA 营销 YORK 空调将逐步更换至 DAIKIN 空调。

借此机会，本集团为了扩展营销 DAIKIN 空调于马来西亚市场，原有营销进口 DAIKIN 空调的 Daikin Airconditioning (Malaysia) Sdn Bhd (“DACM”) 将于2015年1月1日与 GA 统一。

本集团深信这统一营销策略将提供一个具有竞争力的产品系列、技术援助、售后服务以及更强的促销活动。因此，更先进及具有创意性的产品将为我们的经销商带来更多的利益。

谢谢。

宋侑洛

总经理

**GA Group Associated (C&L) Sdn. Bhd. (109719-M)**

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